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NEWS RELEASE

ATTENTION: BUSINESS EDITOR

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JULIE TRUSKOWSKI NAMED ASSISTANT MANAGING DIRECTOR OF McGRAW WENTWORTH

Troy, Michigan – October 2, 2012 ... Julie (Barrett) Truskowski has been promoted to Assistant Managing Director of McGraw Wentworth, Michigan's largest employee group benefit brokerage/consulting firm. Truskowski joined McGraw Wentworth in 2005 as an Account Director. In her new role, Truskowski will be responsible for managing carrier relations and training new Account Directors for the growing firm, as well as continuing to provide strategic group benefits planning as an Account Director for key clients including Michigan-based manufacturers, educational institutions and service firms.

Truskowski has worked in health care benefits for nearly twenty years, developing an expertise in strategic design of health care plans, large case implementation and coordination, carrier negotiations and complex project management. Prior to joining McGraw Wentworth, Truskowski was Midwest Regional Sales Vice President with Aetna, and then a Health and Welfare Consultant managing relationships with key clients for Towers Perrin and then Watson Wyatt. Truskowski joined McGraw Wentworth in 2005 as an Account Director, working with clients ranging in size from 100 to 5500 employees and representing diverse industries.

In 2011 and 2012, Julie was Team Leader for McGraw Wentworth's annual Southeast Michigan Mid-Market Group Benefits Survey, overseeing staffing, survey content, results analysis and the annual presentation to over 500 human resources and business leaders.

"Considering our firm's growth, and the growing complexity of group benefits consulting, we recognized the long term value of adding to our executive team. Julie understands our service philosophy and I am confident that she will succeed as Assistant Managing Director, guiding new Account Directors and ensuring health insurance carriers meet our standards and objectives," commented Thomas P. McGraw, Principal and President, McGraw Wentworth.

William D. Wentworth, Principal, added "Julie is an asset to our team: she is respected by clients and peers alike for her insight, leadership and management skills. In her new role, Julie will have an opportunity to contribute even more to McGraw Wentworth's growth and industry-leading retention of clients and employees."

A member of the National Association of Health Underwriters (NAHU), Truskowski has spoken at several McGraw Wentworth accredited seminars and for organizations including the American Society of Employers (ASE) and Michigan Public Employer Labor Relations Association (MPELRA).

Truskowski graduated summa cum laude from Hope College in Holland, Mich., with a Bachelor of Arts in Business Administration. A member of the Phi Beta Kappa Society, she also earned a Masters Degree in Business Administration with a specialty in Integrative Management from Michigan State University. Truskowski and her family reside in Clarkston, Mich.

About McGraw Wentworth:

Based in Troy, Mich., McGraw Wentworth (www.mcgrawwentworth.com) is the state's largest group benefit consulting and brokerage firm and serves mid-sized organizations headquartered in Michigan. The award-winning firm counsels clients on how to structure their group benefit programs and provides strategic planning, utilization review, benefit design, employee communications, compliance assistance and related services. Follow McGraw Wentworth on [twitter](#), [LinkedIn](#) and [Facebook](#).

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