



McGraw Wentworth

Benefit Stewardship Through Knowledge and Know-How

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NEWS RELEASE

ATTENTION: BUSINESS EDITOR

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MCGRAW WENTWORTH PROMOTES JOHN LOCY TO ACCOUNT DIRECTOR

Troy, Michigan – March 7, 2011 ... McGraw Wentworth has promoted John Locy from Senior Account Manager to Account Director for the Troy, MI firm. In his new position, Locy will be responsible for managing several Michigan manufacturing, hospitality and non-profit clients, providing strategic planning for their group benefits plans, facilitating the management and stewardship of plan offerings and evaluating plan alternatives. Locy first joined McGraw Wentworth in 2003 as an Account Manager.

Prior to joining McGraw Wentworth, Locy worked first as a senior consultant with AIG and then as an associate with Plante & Moran specializing in investment services for mid-sized organizations. As a Senior Account Manager at McGraw Wentworth, Locy has worked closely with mid-sized clients to manage all aspects of their health and welfare benefit plans. He has negotiated complex contracts with carriers, developed customized employee communications and assisted with government compliance issues such as Health Care Reform, COBRA, HIPAA, and other major regulations affecting benefit programs. He has also contributed to updating and enhancing the firm's services by leading and participating in "best practices" workgroups.

As an Account Director at McGraw Wentworth, Locy will work closely with a dedicated client service team and employ his financial, analytical and communications skills to provide clients with an optimal combination of processes and products to manage their group benefit programs effectively and cost efficiently.

“John is a respected member of our team and embodies our firm’s commitment to providing clients with exceptional service. We are confident that in his new role John will help our clients continue to meet their cost management and people management goals,” commented Thomas P. McGraw, Principal and President, McGraw Wentworth.

William D. Wentworth, Principal and Vice President, added “John has a discipline and dynamic skill set that we value at McGraw Wentworth. He recognizes that mid-size organizations have unique needs and, in turn, he approaches each challenge thoughtfully.”

Locy has been invited to speak regarding benefits issues for various organizations, including the Michigan Association of Public Employee Retirement Systems (MAPERS). A resident of Farmington Hills, Mich., he is an active alumnus of Brother Rice High School and received his Bachelor of Arts degree from Albion College of Albion, Mich.

Founded in 1997 and based in Troy, Michigan, McGraw Wentworth is the state’s largest group benefit consulting and brokerage firm and serves mid-sized organizations headquartered in Michigan. The firm counsels clients on how to structure their group benefit programs and provides strategic planning, utilization review, benefit design, compliance assistance and related services. To learn more about McGraw Wentworth, please visit www.mcgrawwentworth.com.

PHOTO ATTACHED

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